

Nevis Networks launches LAN security solutions

Bureau

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Traditionally, India was not considered a mature market when it came to adopting new technology. But outsourcing has changed the scenario. Indian IT companies servicing global companies are adopting new technologies even before their customers in the developed countries.

Nevis Networks is a start-up company that has brought out security solutions in the LAN space, which is an emerging technology area with a \$3-4 billion market. Nevis has its development centre in Pune from where these new security products are being rolled out.

Nevis is backed by Vinod Dham's New Path Ventures, NEA, and BlueRun Ventures, funds that have together put in \$40 million.

Nevis bagged its first customer in India when Patni Computer Systems Ltd deployed their product for securing their conference rooms at Mumbai and Bangalore. Nevis' LANenforcer will enable Patni to provide safe and easy Internet access to each of its customers and also enforce access control policies and prevent malware spreading into their corporate network.

Patni is among the early adopters of this technology that secures all endpoints in

the network to protect their customers' IPR and data from threats.

Shane Buckley, COO of Nevis Networks, says the security sensitivity at Indian IT and ITeS companies was sometimes much more than their customers.

Traditional security companies have been doing perimeter security but this is no longer adequate. "Where does WAN stop and where does LAN begin? This is getting fuzzy. Also increasingly growing number of non-employees are accessing corporate networks. Private networks are becoming public because of the ubiquitous access," says Buckley.